

## **COMMUNICATING WITH STYLE**

### *“Understanding Our Behavioral Differences”*

*Why* is it that some teams work smoothly and effectively together, while others break down into dysfunctional units and achieve little? There are, of course, many reasons for this, but one primary factor is not understanding the different behavioral styles within the team.

“**Communicating With Style**” helps team members to understand individual styles and the dynamics within their team. Each person will complete his or her own behavioral profile. Utilizing the TTI DISC behavioral model, participants will receive individual personalized reports that detail their unique behavioral style. The team will also receive a team graph that shows overall group strengths and potential blind spots.

#### **Program Objectives**

- Build trust and respect between individuals
- Understand individual behavior and its impact on personal and group productivity and morale
- Improve communication by breaking down communication barriers
- Adapt behaviors based on the individuals they are working with
- Agree on the key challenges that inhibit optimal team performance

#### **Suggested Participants:**

Teams at all Levels who need to break down “Silos”

Functioning Teams who want to take performance to the next level

#### **Session Length:**

Basic Session: 3-4 hours (depending on the number of participants)

In-depth Hands On: Full Day

#### **Session Size:**

Minimum: 4

Maximum: 20

#### **Pre-requirements:**

TTI Success Insights DISC Assessment for each participant